



# Expanding Market Access US - INDONESIA TIES

Indonesia is a very positive and valuable trading partner, with whom USDEC and NMPF support a free trade agreement with the United States.

However, certain non-tariff barriers impede U.S. dairy exporters, and have made it difficult to expand sales to Indonesia. This also negatively impacts Indonesian dairy and food processing companies that rely on high-quality, cost-effective US dairy products to help produce their own products.



IN 2023, THE U.S. EXPORTED

## \$311 Million

TO INDONESIA, PRIMARILY IN FOOD AND DAIRY PROCESSING SECTORS

## CURRENT TRADE SITUATION

Indonesia requires U.S. dairy facility registration through the Ministry of Agriculture, Directorate General of Livestock and Animal Health Services (DGLAHS). The process is extremely slow, arduous, and challenging. The facility registrations are taking up to three years to fully move through the approval and listing process.



Companies are still waiting on initial desk audits to begin the facility registration process, after which some are asked for additional documentation. This process has limited trade to what is one of the United States' strongest export markets.

Last year, Indonesia was the United States' 7th largest dairy export market. Unfortunately, 2023 exports were 31 percent lower than 2022.

We look forward to supporting US dairy producers by expanding our trade with Indonesia in coming years.

